

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549**

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 25, 2020

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from __ to __

Commission File Number: 001-37961

ICHOR HOLDINGS, LTD.

(Exact Name of Registrant as Specified in its Charter)

Cayman Islands
(State or other jurisdiction of
incorporation or organization)
3185 Laurelview Ct.
Fremont, CA
(Address of principal executive offices)

Not Applicable
(I.R.S. Employer
Identification No.)

94538
(Zip Code)

Registrant's telephone number, including area code: (510) 897-5200

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Ordinary Shares, par value \$0.0001	ICHR	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Small reporting company
Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 28, 2020, the registrant had 23,162,445 ordinary shares, \$0.0001 par value per share, outstanding.

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PART I

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

ICHOR HOLDINGS, LTD.
Consolidated Balance Sheets
(dollars in thousands, except per share amounts)
(unaudited)

	September 25, 2020	December 27, 2019
Assets		
Current assets:		
Cash	\$ 78,919	\$ 60,612
Accounts receivable, net	104,121	84,849
Inventories	137,583	127,037
Prepaid expenses and other current assets	5,577	4,449
Total current assets	326,200	276,947
Property and equipment, net	44,574	44,541
Operating lease right-of-use assets	10,863	14,198
Other noncurrent assets	4,101	1,094
Deferred tax assets, net	4,674	4,738
Intangible assets, net	42,019	52,027
Goodwill	173,010	173,010
Total assets	\$ 605,441	\$ 566,555
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable	\$ 107,648	\$ 131,578
Accrued liabilities	16,785	12,814
Other current liabilities	9,949	5,233
Current portion of long-term debt	8,750	8,750
Current portion of lease liabilities	5,167	5,492
Total current liabilities	148,299	163,867
Long-term debt, less current portion, net	193,467	169,304
Lease liabilities, less current portion	6,040	9,081
Deferred tax liabilities	210	210
Other non-current liabilities	2,758	2,677
Total liabilities	350,774	345,139
Shareholders' equity:		
Preferred shares (\$0.0001 par value; 20,000,000 shares authorized; zero shares issued and outstanding)	—	—
Ordinary shares (\$0.0001 par value; 200,000,000 shares authorized; 23,160,672 and 22,618,708 shares outstanding, respectively; 27,598,111 and 27,056,147 shares issued, respectively)	2	2
Additional paid in capital	254,811	242,318
Treasury shares at cost (4,437,439 shares)	(91,578)	(91,578)
Retained earnings	91,432	70,674
Total shareholders' equity	254,667	221,416
Total liabilities and shareholders' equity	\$ 605,441	\$ 566,555

See accompanying notes.

ICHOR HOLDINGS, LTD.
Consolidated Statements of Operations
(dollars in thousands, except per share amounts)
(unaudited)

	Three Months Ended		Nine Months Ended	
	September 25, 2020	September 27, 2019	September 25, 2020	September 27, 2019
Net sales	\$ 227,678	\$ 154,456	\$ 669,270	\$ 431,482
Cost of sales	195,172	133,763	578,728	371,033
Gross profit	<u>32,506</u>	<u>20,693</u>	<u>90,542</u>	<u>60,449</u>
Operating expenses:				
Research and development	3,269	2,987	10,100	8,012
Selling, general, and administrative	13,367	11,048	43,098	33,491
Amortization of intangible assets	3,338	3,336	10,008	9,675
Total operating expenses	<u>19,974</u>	<u>17,371</u>	<u>63,206</u>	<u>51,178</u>
Operating income	12,532	3,322	27,336	9,271
Interest expense	2,052	2,663	6,728	8,193
Other expense (income), net	242	(43)	213	(12)
Income before income taxes	10,238	702	20,395	1,090
Income tax benefit	(310)	(221)	(363)	(1,687)
Net income	<u>\$ 10,548</u>	<u>\$ 923</u>	<u>\$ 20,758</u>	<u>\$ 2,777</u>
Net income per share:				
Basic	\$ 0.46	\$ 0.04	\$ 0.91	\$ 0.12
Diluted	\$ 0.45	\$ 0.04	\$ 0.89	\$ 0.12
Shares used to compute net income per share:				
Basic	23,051,994	22,454,408	22,875,186	22,373,181
Diluted	23,347,460	22,718,882	23,199,618	22,629,855

See accompanying notes.

ICHOR HOLDINGS, LTD.
Consolidated Statements of Shareholders' Equity
(dollars in thousands)
(unaudited)

For the three months ending September 25, 2020	Ordinary Shares		Additional Paid-In Capital	Treasury Shares		Retained Earnings	Total Shareholders' Equity
	Shares	Amount		Shares	Amount		
Balance at June 26, 2020	22,868,999	\$ 2	\$ 248,882	4,437,439	\$ (91,578)	\$ 80,884	\$ 238,190
Ordinary shares issued from exercise of stock options	262,940	—	3,319	—	—	—	3,319
Ordinary shares issued from vesting of restricted share units	12,065	—	(184)	—	—	—	(184)
Ordinary shares issued from employee share purchase plan	16,668	—	377	—	—	—	377
Share-based compensation expense	—	—	2,417	—	—	—	2,417
Net income	—	—	—	—	—	10,548	10,548
Balance at September 25, 2020	<u>23,160,672</u>	<u>\$ 2</u>	<u>\$ 254,811</u>	<u>4,437,439</u>	<u>\$ (91,578)</u>	<u>\$ 91,432</u>	<u>\$ 254,667</u>

For the nine months ending September 25, 2020	Ordinary Shares		Additional Paid-In Capital	Treasury Shares		Retained Earnings	Total Shareholders' Equity
	Shares	Amount		Shares	Amount		
Balance at December 27, 2019	22,618,708	\$ 2	\$ 242,318	4,437,439	\$ (91,578)	\$ 70,674	\$ 221,416
Ordinary shares issued from exercise of stock options	385,276	—	5,913	—	—	—	5,913
Ordinary shares issued from vesting of restricted share units	123,500	—	(1,570)	—	—	—	(1,570)
Ordinary shares issued from employee share purchase plan	33,188	—	727	—	—	—	727
Share-based compensation expense	—	—	7,423	—	—	—	7,423
Net income	—	—	—	—	—	20,758	20,758
Balance at September 25, 2020	<u>23,160,672</u>	<u>\$ 2</u>	<u>254,811</u>	<u>4,437,439</u>	<u>\$ (91,578)</u>	<u>\$ 91,432</u>	<u>\$ 254,667</u>

ICHOR HOLDINGS, LTD.
Consolidated Statements of Shareholders' Equity (continued)
(dollars in thousands)
(unaudited)

For the three months ending September 27, 2019	Ordinary Shares		Additional Paid-In Capital	Treasury Shares		Retained Earnings	Total Shareholders' Equity
	Shares	Amount		Shares	Amount		
Balance at June 28, 2019	22,414,089	\$ 2	\$ 233,508	4,437,439	\$ (91,578)	\$ 61,799	\$ 203,731
Ordinary shares issued from exercise of stock options	33,421	—	433	—	—	—	433
Ordinary shares issued from vesting of restricted share units	9,749	—	(48)	—	—	—	(48)
Ordinary shares issued from employee share purchase plan	25,144	—	359	—	—	—	359
Share-based compensation expense	—	—	1,792	—	—	—	1,792
Net income	—	—	—	—	—	923	923
Balance at September 27, 2019	<u>22,482,403</u>	<u>\$ 2</u>	<u>\$ 236,044</u>	<u>4,437,439</u>	<u>\$ (91,578)</u>	<u>\$ 62,722</u>	<u>\$ 207,190</u>

For the nine months ending September 27, 2019	Ordinary Shares		Additional Paid-In Capital	Treasury Shares		Retained Earnings	Total Shareholders' Equity
	Shares	Amount		Shares	Amount		
Balance at December 28, 2018	22,234,508	\$ 2	\$ 228,358	4,339,529	\$ (89,979)	\$ 59,945	\$ 198,326
Ordinary shares issued from exercise of stock options	238,121	—	2,640	—	—	—	2,640
Ordinary shares issued from vesting of restricted share units	60,039	—	(222)	—	—	—	(222)
Ordinary shares issued from employee share purchase plan	47,645	—	671	—	—	—	671
Repurchase of ordinary shares	(97,910)	—	—	97,910	(1,599)	—	(1,599)
Share-based compensation expense	—	—	4,597	—	—	—	4,597
Net income	—	—	—	—	—	2,777	2,777
Balance at September 27, 2019	<u>22,482,403</u>	<u>\$ 2</u>	<u>\$ 236,044</u>	<u>4,437,439</u>	<u>\$ (91,578)</u>	<u>\$ 62,722</u>	<u>\$ 207,190</u>

See accompanying notes.

ICHOR HOLDINGS, LTD.
Consolidated Statements of Cash Flows
(in thousands)
(unaudited)

	Nine Months Ended	
	September 25, 2020	September 27, 2019
Cash flows from operating activities:		
Net income	\$ 20,758	\$ 2,777
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	18,029	15,957
Share-based compensation	7,423	4,597
Deferred income taxes	64	(869)
Amortization of debt issuance costs	726	696
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable, net	(19,272)	(36,853)
Inventories	(10,546)	15,284
Prepaid expenses and other assets	(472)	3,492
Accounts payable	(23,693)	23,413
Accrued liabilities	4,002	661
Other liabilities	1,103	(4,152)
Net cash provided by (used in) operating activities	<u>(1,878)</u>	<u>25,003</u>
Cash flows from investing activities:		
Capital expenditures	(8,291)	(8,348)
Cash paid for intangible assets	—	(8,147)
Net cash used in investing activities	<u>(8,291)</u>	<u>(16,495)</u>
Cash flows from financing activities:		
Issuance of ordinary shares under share-based compensation plans	6,609	3,217
Employees' taxes paid upon vesting of restricted share units	(1,570)	(222)
Repurchase of ordinary shares	—	(1,599)
Borrowings on revolving credit facility	30,000	5,000
Repayments on revolving credit facility	—	(22,000)
Repayments on term loan	(6,563)	(6,563)
Net cash provided by (used in) financing activities	<u>28,476</u>	<u>(22,167)</u>
Net increase (decrease) in cash	18,307	(13,659)
Cash at beginning of period	60,612	43,834
Cash at end of period	<u>\$ 78,919</u>	<u>\$ 30,175</u>
Supplemental disclosures of cash flow information:		
Cash paid during the period for interest	\$ 6,426	\$ 6,115
Cash paid during the period for taxes, net of refunds	\$ 179	\$ 1,961
Supplemental disclosures of non-cash activities:		
Capital expenditures included in accounts payable	\$ 537	\$ 712
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 328	\$ 566

See accompanying notes.

ICHOR HOLDINGS, LTD.
Notes to Consolidated Financial Statements
(dollar figures in tables in thousands, except per share amounts)
(unaudited)

Note 1 – Basis of Presentation and Selected Significant Accounting Policies

Basis of Presentation

These consolidated unaudited financial statements have been prepared in accordance with generally accepted accounting principles in the U.S. (“GAAP”). All intercompany balances and transactions have been eliminated upon consolidation. All dollar figures presented in tables in the notes to consolidated financial statements are in thousands, except per share amounts. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted as permitted by the SEC’s rules and regulations for interim reporting. These consolidated financial statements should be read in conjunction with our audited financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 27, 2019.

Year End

We use a 52- or 53-week fiscal year ending on the last Friday in December. The three months ended September 25, 2020 and September 27, 2019 were both 13 weeks. References to the third quarter of 2020 and 2019 refer to the three-month periods then ended. References to fiscal year 2020 refer to our fiscal year ending December 25, 2020.

Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting periods presented. We base our estimates and judgments on historical experience and on various other assumptions that we believe are reasonable under the circumstances. Actual results could differ from the estimates made by management. Significant estimates include inventory valuation, uncertain tax positions, fair value assigned to stock options granted, and impairment analysis for both definite-lived intangible assets and goodwill.

Revenue Recognition

We recognize revenue when control of promised goods or services is transferred to our customers, in an amount that reflects the consideration we expect to be entitled to in exchange for those goods or services. This amount is recorded as net sales in our consolidated statements of operations.

Transaction price – In most of our contracts, prices are generally determined by a customer-issued purchase order and generally remain fixed over the duration of the contract. Certain contracts contain variable consideration, including early-payment discounts and rebates. When a contract includes variable consideration, we evaluate the estimate of the variable consideration to determine whether the estimate needs to be constrained; therefore, we include the variable consideration in the transaction price only to the extent that it is probable that a significant reversal will not occur. Variable consideration estimates are updated at each reporting date. Historically, we have not incurred significant costs to obtain a contract. All amounts billed to a customer relating to shipping and handling are classified as net sales, while all costs incurred by us for shipping and handling are classified as cost of sales.

Performance obligations – Substantially all of our performance obligations pertain to promised goods (“products”), which are primarily comprised of fluid delivery subsystems, weldments, and other components. Most of our contracts contain a single performance obligation and are generally completed within twelve months. Product sales are recognized at a point-in-time, generally upon delivery, as such term is defined within the contract, as that is when control of the promised good has transferred. Products are covered by a standard assurance warranty, generally extended for a period of one to two years depending on the customer, which promises that delivered products conform to contract specifications. As such, we account for such warranties under ASC 460, *Guarantees*, and not as a separate performance obligation.

Contract balances – Accounts receivable represents our unconditional right to receive consideration from our customers. Accounts receivable are carried at invoice price less an estimate for doubtful accounts and estimated payment discounts. Payment terms vary by customer but are generally due within 15-60 days. Historically, we have not incurred significant payment issues with our customers. We had no significant contract assets or liabilities on our consolidated balance sheets in any of the periods presented.

Commitments and Contingencies

We are periodically involved in legal actions and claims that arise as a result of events that occur in the normal course of operations. The ultimate resolution of these actions is not expected to have a material effect on our financial position or results of operations. Subsequent to the end of the first quarter, but before the financial statements were issued, we reached a mutual settlement with the counterparty of a contract dispute and, accordingly, recorded a \$1.4 million contract settlement loss to cost of sales, as the settlement provided evidence relating to a loss that existed at March 27, 2020.

Accounting Pronouncements Recently Adopted

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*. This standard changes the methodology for measuring credit losses on financial instruments and the timing of when such losses are recorded. We adopted the standard on the first day of the first quarter of 2020, and the adoption did not have a significant impact on our financial statements.

In August 2018, the FASB issued ASU 2018-15, *Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract*. The new guidance clarifies the accounting for implementation costs in cloud computing arrangements. We adopted the standard on the first day of the first quarter of 2020. During the third quarter, we incurred capitalizable implementation costs of approximately \$3.0 million in connection with our implementation of a new company-wide ERP system that is classified as a hosting arrangement that is a service contract. Accordingly, these costs are included in Other noncurrent assets on our consolidated balance sheet as of September 25, 2020. Additionally, our cash used in operating activities for the nine months ended September 25, 2020 include \$1.8 million in cash outflows associated with these capitalized implementation costs. As the ERP system was not yet in-service as of September 25, 2020, there was no amortization expense recognized during the nine months then ended.

Note 2 – Inventories

Inventories consist of the following:

	September 25, 2020	December 27, 2019
Raw materials	\$ 88,791	\$ 85,329
Work in process	37,345	31,825
Finished goods	23,471	17,700
Excess and obsolete adjustment	(12,024)	(7,817)
Total inventories	<u>\$ 137,583</u>	<u>\$ 127,037</u>

Note 3 – Property and Equipment and Other Noncurrent Assets

Property and equipment consist of the following:

	September 25, 2020	December 27, 2019
Machinery	\$ 38,412	\$ 33,684
Leasehold improvements	29,153	27,835
Computer software, hardware, and equipment	6,492	5,796
Office furniture, fixtures and equipment	1,040	1,040
Vehicles	22	26
Construction-in-process	4,828	3,760
	<u>79,947</u>	<u>72,141</u>
Less accumulated depreciation	(35,373)	(27,600)
Total property and equipment, net	<u>\$ 44,574</u>	<u>\$ 44,541</u>

Depreciation expense was \$3.0 million and \$2.2 million for the third quarter of 2020 and 2019, respectively, and \$8.0 million and \$6.3 million for the nine months ended September 25, 2020 and September 27, 2019, respectively.

Cloud Computing Implementation Costs

Pursuant to ASU 2018-15, we capitalize implementation costs associated with hosting arrangement that are service contracts. These costs are recorded to prepaid expenses or other noncurrent assets. To-date, these costs are those incurred to implement a new company-wide ERP system.

The following table summarizes capitalized cloud computing implementation costs:

Capitalized cloud computing implementation costs as of December 27, 2019	\$ —
Costs capitalized during the period	3,042
Capitalized costs amortized during the period	—
Capitalized cloud computing implementation costs as of September 25, 2020	<u>\$ 3,042</u>

Note 4 – Intangible Assets

Definite-lived intangible assets consist of the following:

	September 25, 2020				
	Gross value	Accumulated amortization	Accumulated impairment charges	Carrying amount	Weighted average useful life
Trademarks	\$ 9,690	\$ (8,478)	\$ —	\$ 1,212	10.0 years
Customer relationships	82,986	(51,095)	—	31,891	7.8 years
Developed technology	11,047	(2,131)	—	8,916	10.0 years
Total intangible assets	<u>\$ 103,723</u>	<u>\$ (61,704)</u>	<u>\$ —</u>	<u>\$ 42,019</u>	

	December 27, 2019				
	Gross value	Accumulated amortization	Accumulated impairment charges	Carrying amount	Weighted average useful life
Trademarks	\$ 9,690	\$ (7,750)	\$ —	\$ 1,940	10.0 years
Customer relationships	82,986	(42,621)	—	40,365	7.8 years
Developed technology	11,047	(1,325)	—	9,722	10.0 years
Total intangible assets	<u>\$ 103,723</u>	<u>\$ (51,696)</u>	<u>\$ —</u>	<u>\$ 52,027</u>	

Note 5 – Leases

Operating lease ROU assets and liabilities are recognized at the commencement date based on the present value of lease payments over the lease term. For purposes of calculating operating lease ROU assets and operating lease liabilities, we use the non-cancellable lease term plus options to extend that we are reasonably certain to take. Lease expense for operating lease payments is recognized on a straight-line basis over the lease term. Our leases generally do not provide an implicit rate. As such, we use our incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments.

We lease facilities under various non-cancellable operating leases expiring through 2025. In addition to base rental payments, we are generally responsible for our proportionate share of operating expenses, including facility maintenance, insurance, and property taxes. As these amounts are variable, they are not included in lease liabilities. As of September 25, 2020, we had no operating leases executed for which the rental period had not yet commenced.

The components of lease expense are as follows:

	Three Months Ended		Nine Months Ended	
	September 25, 2020	September 27, 2019	September 25, 2020	September 27, 2019
Operating lease cost	\$ 1,363	\$ 1,722	\$ 4,015	\$ 5,015

Supplemental cash flow information related to leases is as follows:

	Nine Months Ended	
	September 25, 2020	September 27, 2019
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$ 4,096	\$ 3,807

Supplemental balance sheet information related to leases is as follows:

	September 25, 2020
Weighted-average remaining lease term of operating leases	2.5 years
Weighted-average discount rate of operating leases	4.5%

Future minimum lease payments under non-cancelable leases as of September 25, 2020 are as follows:

2020, remaining	\$ 1,409
2021	4,929
2022	4,149
2023	1,179
2024	243
Thereafter	26
Total future minimum lease payments	<u>11,935</u>
Less imputed interest	(728)
Total lease liabilities	<u>\$ 11,207</u>

Note 6 – Income Taxes

Coronavirus Aid, Relief, and Economic Security (“CARES”) Act

In response to the COVID-19 pandemic, the CARES Act was signed into law in March 2020. The CARES Act lifts certain deduction limitations originally imposed by the Tax Cuts and Jobs Act of 2017 (the “2017 Tax Act”). Corporate taxpayers may carryback net operating losses (“NOLs”) originating in 2018 through 2020 for up to five years, which was not previously allowed under the 2017 Tax Act. The CARES Act also eliminates the existing limitation on taxable income of 80% by allowing corporate entities to fully utilize NOL carryforwards to offset taxable income in 2018, 2019, or 2020. Taxpayers may generally deduct interest up to the sum of 50% of adjusted taxable income, plus business interest income, subject to the existing 30% limit under the 2017 Tax Act, for 2019 and 2020. The CARES Act allows taxpayers with alternative minimum tax credits to claim a refund in 2020 for the entire amount of the credits instead of recovering the credits through refunds over a period of years, as originally enacted by the 2017 Tax Act.

In addition, the CARES Act raises the corporate charitable deduction limit to 25% of taxable income and makes qualified improvement property generally eligible for 15-year cost-recovery and 100% bonus depreciation.

With the enactment of the CARES Act, we expect to generate an additional income tax refund of approximately \$1.0 million from our NOL carryback provision, resulting from the benefit from additional interest and depreciation deductions.

Income tax information for the periods reported are as follows:

	Three Months Ended		Nine Months Ended	
	September 25, 2020	September 27, 2019	September 25, 2020	September 27, 2019
Income tax benefit	\$ (310)	\$ (221)	\$ (363)	\$ (1,687)
Income before income taxes	\$ 10,238	\$ 702	\$ 20,395	\$ 1,090
Effective income tax rate	-3.0%	-31.5%	-1.8%	-154.8%

Our effective tax rate for the three and nine months ended September 25, 2020 differs from the statutory rate due to taxes on foreign income that differ from the U.S. tax rate, including a tax holiday in Singapore, the impact of stock option exercises, and return-to-provision adjustments related to recently filed tax returns.

Our effective tax rate for the third quarter of 2019 differs from the statutory rate due to taxes on foreign income that differ from the U.S. tax rate and return-to-provision adjustments related to recently filed tax returns. Our effective tax rate for the nine months ended September 27, 2019 differs from the statutory rate due to taxes on foreign income that differ from the U.S. tax rate, the release of certain tax reserves related to statute of limitation expirations and settlements, and excess tax benefits from share-based compensation.

The ending balance for the unrecognized tax benefits for uncertain tax positions was approximately \$2.3 million at September 25, 2020. The related interest was insignificant and penalties were \$0.4 million. The uncertain tax positions that are reasonably possible to decrease in the next twelve months are insignificant.

As of September 25, 2020, we were not under examination by tax authorities.

Note 7 – Employee Benefit Programs

401(k) Plan

We sponsor a 401(k) plan available to employees of our U.S.-based subsidiaries. Participants may make salary deferral contributions not to exceed 50% of a participant's annual compensation or the maximum amount otherwise allowed by law. Eligible employees receive a discretionary matching contribution equal to 50% of a participant's deferral, up to an annual maximum of 4% of a participant's annual compensation. Matching contributions were \$0.5 million and \$0.4 million for the third quarter of 2020 and 2019, respectively, and \$1.5 million and \$1.1 million for the nine months ended September 25, 2020 and September 27, 2019, respectively.

Note 8 – Long-Term Debt

Long-term debt consists of the following:

	September 25, 2020	December 27, 2019
Term loan	\$ 155,312	\$ 161,875
Revolving credit facility	49,162	19,162
Total principal amount of long-term debt	204,474	181,037
Less unamortized debt issuance costs	(2,257)	(2,983)
Total long-term debt, net	202,217	178,054
Less current portion	(8,750)	(8,750)
Total long-term debt, less current portion, net	<u>\$ 193,467</u>	<u>\$ 169,304</u>

On February 15, 2018, we amended and restated our credit agreement, which replaced our existing credit facilities with a \$175.0 million term loan and a \$125.0 million revolving credit facility (collectively, "credit facilities"). The amendment reduced our borrowing rate, depending on our leverage ratio, and extended the maturity date. We incurred debt issuance costs of \$2.1 million in connection with the amendment. The amendment did not meet the definition of an extinguishment and was accounted for as a debt modification.

Interest is charged at either the Base Rate or the Eurodollar rate (as such terms are defined in the credit agreement) at our option, plus an applicable margin. The Base Rate is equal to the higher of i) the Prime Rate, ii) the Federal Funds Rate plus 0.5%, or iii) the Eurodollar Rate plus 1.00%. The Eurodollar rate is equal to LIBOR, subject to a 1.00% floor for the term loan. The applicable margin on Base Rate and Eurodollar Rate loans is 0.75-1.50% and 1.75-2.50% per annum, respectively, depending on our leverage ratio. We are also charged a commitment fee of 0.20%-0.35% on the unused portion of our revolving credit facility. Base Rate interest payments and commitment fees are due quarterly. Eurodollar interest payments are due on the last day of the applicable interest period. At September 25, 2020, the term loan and revolving credit facility bore interest at the Eurodollar rate option of 3.50% and 2.78%, respectively.

Term loan principal payments of \$2.2 million are due on a quarterly basis. The credit facilities mature on February 15, 2023.

Note 9 – Share-Based Compensation

The 2016 Omnibus Incentive Plan (the “2016 Plan”) provides for grants of share-based awards to employees, directors, and consultants. Awards may be in the form of stock options (“options”), tandem and non-tandem stock appreciation rights, restricted share awards or restricted share units (“RSUs”), performance awards, and other share-based awards. Forfeited or expired awards are returned to the incentive plan pool for future grants. Awards generally vest over four years, 25% on the first anniversary of the date of grant and quarterly thereafter over the remaining 3 years. Upon vesting of RSUs, employees may elect to have shares withheld to cover statutory minimum withholding taxes. Shares withheld are not reflected as an issuance of ordinary shares within our consolidated statements of shareholders’ equity, as the shares were never issued, and the associated tax payments are reflected as financing activities within our consolidated statements of cash flows.

Share-based compensation expense across all plans for options, RSUs, and employee share purchase rights was \$2.4 million and \$1.8 million for the third quarter of 2020 and 2019, respectively, and \$7.4 million and \$4.6 million for the nine months ended September 25, 2020 and September 27, 2019, respectively.

Stock Options

The following table summarizes option activity:

	Number of Stock Options		Weighted average exercise price per share	Weighted average remaining contractual term	Aggregate intrinsic value (in thousands)
	Time vesting	Performance vesting			
Outstanding, December 27, 2019	1,688,938	65,908	\$ 20.57		
Granted	222,051	—	\$ 23.49		
Exercised	(385,276)	—	\$ 15.35		
Forfeited or expired	(46,170)	—	\$ 22.50		
Outstanding, September 25, 2020	<u>1,479,543</u>	<u>65,908</u>	\$ 22.24	4.8 years	\$ 1,707
Exercisable, September 25, 2020	<u>652,976</u>	<u>65,908</u>	\$ 20.92	4.1 years	\$ 1,532

Restricted Share Units

The following table summarizes RSU activity:

	Number of Restricted Share Units		Weighted average grant date fair value per share
	Time vesting	Performance vesting	
Unvested, December 27, 2019	389,170	17,730	\$ 23.03
Granted	354,496	—	\$ 24.22
Vested	(178,664)	—	\$ 22.80
Forfeited	(3,699)	—	\$ 21.76
Unvested, September 25, 2020	<u>561,303</u>	<u>17,730</u>	\$ 23.84

Employee Share Purchase Plan

The 2017 Employee Stock Purchase Plan (the “2017 ESPP”) grants employees the ability to designate a portion of their base-pay to purchase ordinary shares at a price equal to 85% of the fair market value of our ordinary shares on the first or last day of each 6 month purchase period. Purchase periods begin on January 1 or July 1 and end on June 30 or December 31, or the next business day if such date is not a business day. Shares are purchased on the last day of the purchase period.

During the nine months ended September 25, 2020, 33,188 ordinary shares were purchased by eligible employees under the 2017 ESPP. As of September 25, 2020, approximately 2.4 million ordinary shares remain available for purchase under the 2017 ESPP.

Note 10 – Segment Information

Our Chief Operating Decision Maker, the Chief Executive Officer, reviews our results of operations on a consolidated level and executive staff is structured by function rather than by product category. Therefore, we operate in one operating segment. Key resources, decisions, and assessment of performance are also analyzed on a company-wide level.

Foreign operations are conducted primarily through our wholly owned subsidiaries in Singapore and Malaysia. Our principal markets include North America, Asia and, to a lesser degree, Europe. Sales by geographic area represent sales to unaffiliated customers.

All information on sales by geographic area is based upon the location to which the products were shipped. The following table sets forth sales by geographic area:

	Three Months Ended		Nine Months Ended	
	September 25, 2020	September 27, 2019	September 25, 2020	September 27, 2019
United States of America	\$ 125,538	\$ 77,997	\$ 364,071	\$ 231,529
Singapore	73,196	53,806	220,732	134,083
Europe	18,191	13,225	51,686	38,115
Other	10,753	9,428	32,781	27,755
Total net sales	\$ 227,678	\$ 154,456	\$ 669,270	\$ 431,482

Foreign long-lived assets, exclusive of deferred tax assets, were \$28.1 million and \$30.3 million at September 25, 2020 and December 27, 2019, respectively.

Note 11 – Earnings per Share

The following table sets forth the computation of basic and diluted earnings per share and a reconciliation of the numerator and denominator used in the calculation:

	Three Months Ended		Nine Months Ended	
	September 25, 2020	September 27, 2019	September 25, 2020	September 27, 2019
Numerator:				
Net income	\$ 10,548	\$ 923	\$ 20,758	\$ 2,777
Denominator:				
Basic weighted average ordinary shares outstanding	23,051,994	22,454,408	22,875,186	22,373,181
Dilutive effect of options	176,292	222,470	232,026	237,908
Dilutive effect of RSUs	117,623	40,423	91,889	18,239
Dilutive effect of ESPP	1,551	1,581	517	527
Diluted weighted average ordinary shares outstanding	23,347,460	22,718,882	23,199,618	22,629,855
Earnings per share:				
Net income:				
Basic	\$ 0.46	\$ 0.04	\$ 0.91	\$ 0.12
Diluted	\$ 0.45	\$ 0.04	\$ 0.89	\$ 0.12

A combined total of approximately 1,215,000, 1,481,000, 1,306,000, and 1,622,000 potentially dilutive options and RSUs were excluded from the calculation of net income per share for the third quarter of 2020 and 2019 and the nine months ended September 25, 2020 and September 27, 2019, respectively, because including them would have been antidilutive under the treasury stock method.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our consolidated unaudited financial statements and related notes included elsewhere in this report. The following discussion contains forward-looking statements based upon our current plans, expectations, and beliefs that involve risks and uncertainties. Our actual results may differ materially from those anticipated in these forward-looking statements. Factors that could cause or contribute to these differences include those discussed below and elsewhere in this report, particularly in "Risk Factors."

Overview

We are a leader in the design, engineering and manufacturing of critical fluid delivery subsystems for semiconductor capital equipment. Our primary offerings include gas and chemical delivery subsystems, collectively known as fluid delivery subsystems, which are key elements of the process tools used in the manufacturing of semiconductor devices. Our gas delivery subsystems deliver, monitor and control precise quantities of the specialized gases used in semiconductor manufacturing processes such as etch and deposition. Our chemical delivery subsystems precisely blend and dispense the reactive liquid chemistries used in semiconductor manufacturing processes such as electroplating and cleaning. We also manufacture certain components such as weldments and precision machined components for use in fluid delivery systems for direct sales to our customers. This vertically integrated portion of our business is primarily focused on metal and plastic parts that are used in gas and chemical systems, respectively.

Fluid delivery subsystems ensure accurate measurement and uniform delivery of specialty gases and chemicals at critical steps in the semiconductor manufacturing process. Any malfunction or material degradation in fluid delivery reduces yields and increases the likelihood of manufacturing defects in these processes. Historically, semiconductor OEMs internally designed and manufactured the fluid delivery subsystems used in their process tools. Currently, most OEMs outsource the design, engineering, and manufacturing of their gas delivery subsystems to a few specialized suppliers, including us. Additionally, many OEMs are also increasingly outsourcing the design, engineering, and manufacturing of their chemical delivery subsystems due to the increased fluid expertise required to manufacture these subsystems. Outsourcing these subsystems has allowed OEMs to leverage the suppliers' highly specialized engineering, design, and production skills while focusing their internal resources on their own value-added processes. We believe that this outsourcing trend has enabled OEMs to reduce their fixed costs and development time, as well as provided significant growth opportunities for specialized subsystems suppliers like us.

We have a global footprint and are headquartered in California, with production facilities in Malaysia, Singapore, South Korea, California, Florida, Minnesota, Oregon, and Texas. Our two largest customers by revenue were Lam Research and Applied Materials for all periods presented.

The following summarizes key financial information for the periods indicated:

	Three Months Ended		Nine Months Ended	
	September 25, 2020	September 27, 2019	September 25, 2020	September 27, 2019
	<i>(dollars in thousands)</i>			
Net sales	\$ 227,678	\$ 154,456	\$ 669,270	\$ 431,482
Gross profit	\$ 32,506	\$ 20,693	\$ 90,542	\$ 60,449
Gross margin	14.3%	13.4%	13.5%	14.0%
Operating expenses	\$ 19,974	\$ 17,371	\$ 63,206	\$ 51,178
Operating income	\$ 12,532	\$ 3,322	\$ 27,336	\$ 9,271
U.S. GAAP net income	\$ 10,548	\$ 923	\$ 20,758	\$ 2,777
Non-GAAP net income (1)	\$ 14,581	\$ 6,748	\$ 39,208	\$ 17,417
U.S. GAAP diluted EPS	\$ 0.45	\$ 0.04	\$ 0.89	\$ 0.12
Non-GAAP diluted EPS (1)	\$ 0.62	\$ 0.30	\$ 1.69	\$ 0.77

(1) Please see "Non-GAAP Results" within Item 2 for a reconciliation of U.S. GAAP net income to Non-GAAP net income.

COVID-19 Pandemic and Market Conditions Update

The COVID-19 pandemic and related economic repercussions have created, and are expected to continue to create, significant volatility, uncertainty, and turmoil in our industry. As a result of governmental shelter-in-place orders instituted in March 2020, our facilities in California and Malaysia were shut down for durations ranging from approximately 1-3 weeks near the end of the first quarter. While our facilities are currently not subject to any site-wide government shutdowns, “social distancing” guidelines are resulting, and will continue to result in, reduced factory capacity. In addition, an increase in direct costs within our factories associated with employee personal protective equipment (“PPE”), facility cleaning and layout changes, together with increases in logistics costs and employee labor costs, as well as other operating inefficiencies have resulted in, and may continue to result in, lower revenues and operating margins. The extent and duration of these impacts cannot be specifically quantified given the dynamic nature and breadth of the pandemic’s impact on our operations and that of our customers and suppliers.

In response to the COVID-19 pandemic, we have instituted weekly Business Continuity Plan (“BCP”) meetings with executive management, including our CEO, to address new challenges to our current operating environment and review the effectiveness of our current BCP approach to managing our business. As necessary, our CEO communicates with our board of directors regarding our BCP to ensure all stakeholders remain informed of COVID-19 challenges affecting our business and the measures taken to address them. We have implemented, at minimum, the following steps at our facilities in order to ensure the safety and welfare of our employees, customers, suppliers, and visitors to our operations: (1) PPE has been provided to all employees and temperature screening is performed on all personnel entering our facilities, (2) production work environments have been set up and altered to meet social distancing guidelines, (3) most of our non-direct line manufacturing employees are working remotely, (4) business travel has largely stopped, with exceptions requiring CEO staff member approval, (5) increased cleaning and sanitizing of our facilities, (6) production shift schedule changes to reduce the number of employees per shift within each production facility, and (7) office work spaces have been enhanced to reduce transmission as certain office employees return to work.

Results of Operations

The following table sets forth our unaudited results of operations for the periods presented. The period-to-period comparison of results is not necessarily indicative of results for future periods.

	Three Months Ended		Nine Months Ended	
	September 25, 2020	September 27, 2019	September 25, 2020	September 27, 2019
	<i>(in thousands)</i>			
Consolidated Statements of Operations Data:				
Net sales	\$ 227,678	\$ 154,456	\$ 669,270	\$ 431,482
Cost of sales	195,172	133,763	578,728	371,033
Gross profit	32,506	20,693	90,542	60,449
Operating expenses:				
Research and development	3,269	2,987	10,100	8,012
Selling, general, and administrative	13,367	11,048	43,098	33,491
Amortization of intangible assets	3,338	3,336	10,008	9,675
Total operating expenses	19,974	17,371	63,206	51,178
Operating income	12,532	3,322	27,336	9,271
Interest expense	2,052	2,663	6,728	8,193
Other expense (income), net	242	(43)	213	(12)
Income before income taxes	10,238	702	20,395	1,090
Income tax benefit	(310)	(221)	(363)	(1,687)
Net income	\$ 10,548	\$ 923	\$ 20,758	\$ 2,777

The following table sets forth our unaudited results of operations as a percentage of our total sales for the periods presented.

	Three Months Ended		Nine Months Ended	
	September 25, 2020	September 27, 2019	September 25, 2020	September 27, 2019
Consolidated Statements of Operations Data:				
Net sales	100.0	100.0	100.0	100.0
Cost of sales	85.7	86.6	86.5	86.0
Gross profit	14.3	13.4	13.5	14.0
Operating expenses:				
Research and development	1.4	1.9	1.5	1.9
Selling, general, and administrative	5.9	7.2	6.4	7.8
Amortization of intangible assets	1.5	2.2	1.5	2.2
Total operating expenses	8.8	11.2	9.4	11.9
Operating income	5.5	2.2	4.1	2.1
Interest expense	0.9	1.7	1.0	1.9
Other expense (income), net	0.1	0.0	0.0	0.0
Income before income taxes	4.5	0.5	3.0	0.3
Income tax benefit	(0.1)	(0.1)	(0.1)	(0.4)
Net income	4.6	0.6	3.1	0.6

Comparison of the Three and Nine Months Ended September 25, 2020 and September 27, 2019

Net Sales

	Three Months Ended		Change		Nine Months Ended		Change	
	September 25, 2020	September 27, 2019	Amount	%	September 25, 2020	September 27, 2019	Amount	%
<i>(dollars in thousands)</i>								
Net sales	\$ 227,678	\$ 154,456	\$ 73,222	47.4%	\$ 669,270	\$ 431,482	\$ 237,788	55.1%

The increase in net sales from the three and nine months ended September 27, 2019 to the three and nine months ended September 25, 2020 was primarily due to increased demand from our customers as a result of growth in the global wafer fabrication equipment market as it comes out of the recent cyclical downturn, as well as share-gains at our largest customers. On a geographic basis, sales in the U.S. increased by \$47.5 million and \$132.5 million from the three and nine months ended September 27, 2019, respectively, to \$125.5 million and \$364.1 million for the three and nine months ended September 25, 2020, respectively. Foreign sales increased by \$25.7 million and \$105.2 million from the three and nine months ended September 27, 2019, respectively, to \$102.1 million and \$305.2 million for the three and nine months ended September 25, 2020, respectively.

Cost of Sales and Gross Profit

	Three Months Ended		Change		Nine Months Ended		Change	
	September 25, 2020	September 27, 2019	Amount	%	September 25, 2020	September 27, 2019	Amount	%
<i>(dollars in thousands)</i>								
Cost of sales	\$ 195,172	\$ 133,763	\$ 61,409	45.9%	\$ 578,728	\$ 371,033	\$ 207,695	56.0%
Gross profit	\$ 32,506	\$ 20,693	\$ 11,813	57.1%	\$ 90,542	\$ 60,449	\$ 30,093	49.8%
Gross margin	14.3%	13.4%		+ 90 bps	13.5%	14.0%		- 50 bps

The increase in cost of sales and gross profit from the three and nine months ended September 27, 2019 to the three and nine months ended September 25, 2020 was primarily due to increased sales volume.

The increase in our gross margin from the third quarter of 2019 to the third quarter of 2020 was primarily due to higher operating leverage as a result of increased factory utilization and favorable product mix on a quarter-over-quarter basis, partially offset by increased costs to operate our production facilities in response to the COVID-19 pandemic (see “COVID-19 Pandemic and Market Conditions Update” above for expanded commentary). Additionally, during the second quarter of 2020, we made the decision to close our Union City, California facility, resulting in severance costs of \$0.2 million and accelerated depreciation charges associated with property and equipment expected to be abandoned of \$0.2 million during the third quarter. The impact of these costs associated with the Union City closure resulted in an approximate 20 basis point reduction in our gross margin during the third quarter of 2020.

The decrease in our gross margin from the nine months ended September 27, 2019 to the nine months ended September 25, 2020 was primarily due to increased costs to operate our production facilities in response to the COVID-19 pandemic (see “COVID-19 Pandemic and Market Conditions Update” above for expanded commentary) and product mix compared to the nine months ended September 27, 2019, partially offset by higher operating leverage as a result of increased factory utilization in 2020. Additionally, during the first quarter of 2020, we reached a mutual settlement with the counterparty of a contract dispute and, accordingly, recorded a \$1.4 million contract settlement loss to cost of sales, and during the second quarter of 2020, we made the decision to shut down our Union City, California facility, resulting in inventory write-off costs of \$1.3 million, severance costs of \$0.4 million, and accelerated depreciation charges associated with property and equipment expected to be abandoned of \$0.2 million during the nine months ended September 25, 2020. The impact of these costs associated with the contract settlement and Union City closure resulted in an approximate 50 basis point reduction in our gross margin during the nine months ended September 25, 2020.

Research and Development

	<u>Three Months Ended</u>		<u>Change</u>		<u>Nine Months Ended</u>		<u>Change</u>	
	<u>September</u>	<u>September</u>	<u>Amount</u>	<u>%</u>	<u>September</u>	<u>September</u>	<u>Amount</u>	<u>%</u>
	<u>25,</u>	<u>27,</u>			<u>25,</u>	<u>27,</u>		
	<u>2020</u>	<u>2019</u>			<u>2020</u>	<u>2019</u>		
	<i>(dollars in thousands)</i>							
Research and development	\$ 3,269	\$ 2,987	\$ 282	9.4%	\$ 10,100	\$ 8,012	\$ 2,088	26.1%

The increase in research and development expenses from the third quarter of 2019 to the third quarter of 2020 was primarily due to \$0.4 million in increased new product development costs, partially offset by a \$0.1 million reduction in travel-related expenses.

The increase in research and development expenses from the nine months ended September 27, 2019 to the nine months ended September 25, 2020 was primarily due to \$1.8 million in increased employee-related expense resulting from increased engineering headcount to support new product development, of which approximately \$1.0 million was due to a small engineering team assumed in connection with our purchase of developed technology assets in the second quarter of 2019.

Selling, General, and Administrative

	<u>Three Months Ended</u>		<u>Change</u>		<u>Nine Months Ended</u>		<u>Change</u>	
	<u>September</u>	<u>September</u>	<u>Amount</u>	<u>%</u>	<u>September</u>	<u>September</u>	<u>Amount</u>	<u>%</u>
	<u>25,</u>	<u>27,</u>			<u>25,</u>	<u>27,</u>		
	<u>2020</u>	<u>2019</u>			<u>2020</u>	<u>2019</u>		
	<i>(dollars in thousands)</i>							
Selling, general, and administrative	\$ 13,367	\$ 11,048	\$ 2,319	21.0%	\$ 43,098	\$ 33,491	\$ 9,607	28.7%

The increase in selling, general, and administrative expense from the third quarter of 2019 to the third quarter of 2020 was primarily due (i) \$1.3 million in increased employee-related expense, of which \$0.5 million was from increased share-based compensation expense, (ii) \$0.8 million in increased legal and professional fees, and (iii) \$0.3 million in increased occupancy costs.

The increase in selling, general, and administrative expense from the nine months ended September 27, 2019 to the nine months ended September 25, 2020 was primarily due (i) \$1.8 million in executive transition costs associated with the transition of our former CEO to Executive Chairman, (ii) \$5.6 million in increased employee-related expense, of which \$2.5 million was from increased share-based compensation expense, (iii) \$1.7 million in increased legal and professional fees, and (iv) \$0.9 million in increased occupancy costs; partially offset by the release of a \$0.7 million indemnification asset in the first quarter of 2019, which was recorded in connection with our acquisition of Cal-Weld in 2017, that did not repeat in the first quarter of 2020.

Amortization of Intangible Assets

	Three Months Ended		Change		Nine Months Ended		Change	
	September 25, 2020	September 27, 2019	Amount	%	September 25, 2020	September 27, 2019	Amount	%

(dollars in thousands)

Amortization of intangibles assets	\$ 3,338	\$ 3,336	\$ 2	0.1%	\$ 10,008	\$ 9,675	\$ 333	3.4%
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The increase in amortization expense from the nine months ended September 27, 2019 to the nine months ended September 25, 2020 was primarily due to incremental amortization expense from purchased developed technology assets during the second quarter of 2019.

Interest Expense

	Three Months Ended		Change		Nine Months Ended		Change	
	September 25, 2020	September 27, 2019	Amount	%	September 25, 2020	September 27, 2019	Amount	%

(dollars in thousands)

Interest expense	\$ 2,052	\$ 2,663	\$ (611)	-22.9%	\$ 6,728	\$ 8,193	\$ (1,465)	-17.9%
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The decrease in interest expense from the third quarter of 2019 to the third quarter of 2020 was primarily due to a decrease in our weighted average interest rate, from 4.83% to 3.37%, partially offset by a \$14.4 million increase in our average amount borrowed during the quarter.

The decrease in interest expense from the nine months ended September 27, 2019 to the nine months ended September 25, 2020 was primarily due to a decrease in our weighted average interest rate, from 4.83% to 3.89%, and a \$1.6 million decrease in our average amount borrowed during the nine months ended September 25, 2020.

Other Expense (Income), Net

	Three Months Ended		Change		Nine Months Ended		Change	
	September 25, 2020	September 27, 2019	Amount	%	September 25, 2020	September 27, 2019	Amount	%

(dollars in thousands)

Other expense (income), net	\$ 242	\$ (43)	\$ 285	n/m	\$ 213	\$ (12)	\$ 225	n/m
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The increase in other expense, net from three and nine months ended September 27, 2019 to the three and nine months ended September 25, 2020 was primarily due to transactions denominated in the local currencies of our foreign operations, as the U.S. dollar fell against the local currencies during most of the third quarter. These local currencies consist primarily of the Singapore dollar, Malaysian ringgit, British pound, euro, and South Korean won.

Income Tax Benefit

	Three Months Ended		Change		Nine Months Ended		Change	
	September 25, 2020	September 27, 2019	Amount	%	September 25, 2020	September 27, 2019	Amount	%

(dollars in thousands)

Income tax benefit	\$ (310)	\$ (221)	\$ (89)	40.3%	\$ (363)	\$ (1,687)	\$ 1,324	-78.5%
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The increase in income tax benefit from the third quarter of 2019 to the third quarter of 2020 was primarily due to increased excess tax benefits associated with stock option exercise activity during the quarter, partially offset by increased taxable income in the U.S. in 2020.

The decrease in income tax benefit from the nine months ended September 27, 2019 to the nine months ended September 25, 2020 was primarily due to a decrease in releases of certain tax reserves related to statute of limitation expirations or settlements in the first quarter of 2020 compared to the first quarter of 2019, as well as increased taxable income in the U.S. in 2020, partially offset by increased excess tax benefits associated with stock option exercise activity during the third quarter of 2020.

Non-GAAP Results

Management uses non-GAAP metrics to evaluate our operating and financial results. We believe the presentation of non-GAAP results is useful to investors for analyzing business trends and comparing performance to prior periods, along with enhancing investors' ability to view our results from management's perspective. Non-GAAP net income is defined as: net income excluding (1) amortization of intangible assets, share-based compensation expense, and non-recurring expenses, including contract settlement losses; and (2) the tax impacts associated with our non-GAAP adjustments, as well as non-recurring discrete tax items. Non-GAAP diluted EPS is defined as non-GAAP net income divided by weighted average diluted ordinary shares outstanding during the period.

The following table presents our unaudited non-GAAP net income and a reconciliation from net income, the most comparable GAAP measure, for the periods indicated:

	Three Months Ended		Nine Months Ended	
	September 25, 2020	September 27, 2019	September 25, 2020	September 27, 2019
<i>(dollars in thousands, except per share amounts)</i>				
Non-GAAP Data:				
U.S. GAAP net income	\$ 10,548	\$ 923	\$ 20,758	\$ 2,777
Non-GAAP adjustments:				
Amortization of intangible assets	3,338	3,336	10,008	9,675
Share-based compensation	2,417	1,792	7,423	4,597
Other non-recurring expense, net (1)	239	476	3,124	2,323
Contract settlement loss (2)	—	—	1,386	—
Facility shutdown costs (3)	481	—	2,017	—
Tax adjustments related to non-GAAP adjustments (4)	(2,442)	221	(5,508)	(1,955)
Non-GAAP net income	\$ 14,581	\$ 6,748	\$ 39,208	\$ 17,417
U.S. GAAP diluted EPS	\$ 0.45	\$ 0.04	\$ 0.89	\$ 0.12
Non-GAAP diluted EPS	\$ 0.62	\$ 0.30	\$ 1.69	\$ 0.77
Shares used to compute diluted EPS	23,347,460	22,718,882	23,199,618	22,629,855

- (1) Included in this amount for the third quarter of 2020 are primarily non-capitalizable costs incurred in connection with our implementation of a new ERP system and a Sarbanes-Oxley ("SOX") compliance program.

Included in this amount for the third quarter of 2019 are primarily (i) acquisition-related expenses associated with the IAN retention agreement and (ii) costs associated with restructuring and transitioning key leadership roles.

Included in this amount for the nine months ended September 25, 2020 are primarily (i) acquisition-related expenses associated with the IAN retention agreement, and (ii) non-capitalizable costs incurred in connection with our implementation of a new ERP system and a Sarbanes-Oxley ("SOX") compliance program.

Included in this amount for the nine months ended September 27, 2019 are primarily (i) acquisition-related expenses associated with a charge to expense from the extinguishment of an indemnification asset related to our acquisition of Cal-Weld in 2017 and the IAN retention agreement, (ii) costs associated with restructuring and transitioning key leadership roles, and (iii) non-capitalizable costs incurred with implementing a new ERP system.

- (2) During the first quarter of 2020, we reached a mutual settlement with the counterparty of a contract dispute and, accordingly, recorded a \$1.4 million contract settlement loss to cost of sales.
- (3) During the second quarter of 2020, we announced the closure of our manufacturing facility in Union City, California, which we expect to complete by the end of the first quarter of 2021. Included in this amount are (i) inventory write-off costs of zero and \$1.3 million amount for the three and nine months ended September 25, 2020; (ii) severance costs associated with affected employees of \$0.2 million and \$0.4 million for the three and nine months ended September 25, 2020, respectively; and (iii) accelerated depreciation charges in excess of pre-shutdown decision run-rate associated with property and equipment expected to be abandoned at the time of facility closure of \$0.3 million for the three and nine months ended September 25, 2020.
- (4) Adjusts U.S. GAAP income tax benefit for impact of our non-GAAP adjustments, as defined, including the impacts of excluding share-based compensation, amortization of intangible assets, and other non-recurring expenses. This adjustment also excludes the impact of non-recurring discrete tax items.

Non-GAAP results have limitations as an analytical tool, and you should not consider them in isolation or as a substitute for our results reported under GAAP. Other companies may calculate non-GAAP results differently or may use other measures to evaluate their performance, both of which could reduce the usefulness of our non-GAAP results as a tool for comparison.

Because of these limitations, you should consider non-GAAP results alongside other financial performance measures and results presented in accordance with GAAP. In addition, in evaluating non-GAAP results, you should be aware that in the future we will incur expenses such as those that are the subject of adjustments in deriving non-GAAP results and you should not infer from our presentation of non-GAAP results that our future results will not be affected by these expenses or any unusual or non-recurring items.

Liquidity and Capital Resources

We ended the third quarter of 2020 with cash of \$78.9 million, an increase of \$18.3 million from December 27, 2019. The increase was primarily due to net proceeds from our credit facilities of \$23.4 million and net proceeds from the issuance of shares under our share-based compensation plans of \$5.0 million, partially offset by capital expenditures of \$8.3 million and cash used in operating activities of \$1.9 million.

The various impacts of the COVID-19 pandemic on the U.S. economy, our operations, and our industry have been significant. Nonetheless, at this time, we believe that our cash, the amounts available under our revolving credit facility, and our cash flows from operations will be sufficient to meet our anticipated cash needs for at least the next 12 months.

Cash Flow Analysis

	Nine Months Ended	
	September 25, 2020	September 27, 2019
	<i>(in thousands)</i>	
Cash provided by (used in) operating activities	\$ (1,878)	\$ 25,003
Cash used in investing activities	(8,291)	(16,495)
Cash provided by (used in) financing activities	28,476	(22,167)
Net increase (decrease) in cash	<u>\$ 18,307</u>	<u>\$ (13,659)</u>

Operating Activities

Our cash used in operating activities of \$1.9 million for the nine months ended September 25, 2020 consisted of net income of \$20.8 million and net non-cash charges of \$26.2 million, offset by an increase in our net operating assets and liabilities of \$48.9 million. Net non-cash charges primarily consisted of depreciation and amortization of \$18.0 million and share-based compensation of \$7.4 million. The increase in our net operating assets and liabilities was primarily due to a decrease of accounts payable of \$23.7 million, an increase in accounts receivable of \$19.3 million, and an increase in inventories of \$10.5 million, partially offset by an increase in accrued and other liabilities of \$5.1 million. The decrease in accounts payable was primarily due to the timing of purchases, material receipts, and payments near the end of the third quarter of 2020 and the fourth quarter of 2019; the fourth quarter of 2019 included higher purchasing activity near the end of the quarter compared to the third quarter of 2020. The increase in accounts receivable was primarily due to increased sales volume during the quarter compared to the fourth quarter of 2019, as well as the timing of third quarter sales being heavily back-end weighted.

Investing Activities

Our cash used in investing activities of \$8.3 million for the nine months ended September 25, 2020 consists of capital expenditures.

Financing Activities

Our cash provided by financing activities of \$28.5 million for the nine months ended September 25, 2020 consists of net proceeds from our credit facilities of \$23.4 million, partially offset by net proceeds from the issuance of ordinary shares under our share-based compensation plans of \$5.0 million.

Critical Accounting Policies

Our consolidated financial statements have been prepared in accordance with U.S. GAAP. The preparation of these consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, sales, expenses, and related disclosures. We base our estimates on historical experience and on various other assumptions that we believe are reasonable under the circumstances. We evaluate our estimates and assumptions on an ongoing basis. Actual results may differ from these estimates. To the extent that there are material differences between these estimates and our actual results, our future financial statements will be affected.

The critical accounting policies requiring estimates, assumptions, and judgments that we believe have the most significant impact on our consolidated financial statements are identified and described in our annual consolidated financial statements and the notes included in our Annual Report on Form 10-K for the year ended December 27, 2019 (our “Annual Report”).

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Foreign Currency Exchange Risk

Currently, substantially all of our sales and arrangements with third-party suppliers provide for pricing and payment in U.S. dollars and, therefore, are not subject to material exchange rate fluctuations. As a result, we do not expect foreign currency exchange rate fluctuations to have a material effect on our results of operations. However, increases in the value of the U.S. dollar relative to other currencies would make our products more expensive relative to competing products priced in such other currencies, which could negatively impact our ability to compete. Conversely, decreases in the value of the U.S. dollar relative to other currencies could result in our foreign suppliers raising their prices in order to continue doing business with us.

While not currently significant, we do have certain operating expenses that are denominated in currencies of the countries in which our operations are located, and may be subject to fluctuations due to foreign currency exchange rates, particularly the Singapore dollar, Malaysian ringgit, British pound, euro, and South Korean won. Fluctuations in foreign currency exchange rates may cause us to recognize transaction gains and losses in our statement of operations. To date, foreign currency transaction gains and losses have not been material to our financial statements, and we have not engaged in any foreign currency hedging transactions.

Interest Rate Risk

We had total indebtedness of \$204.5 million as of September 25, 2020, exclusive of \$2.3 million in debt issuance costs, of which \$8.8 million was due within 12 months. The outstanding amount of debt included elsewhere in this report is net of debt issuance costs.

We do not enter into investments for trading or speculative purposes and have not used any derivative financial instruments to manage our interest rate risk exposure. We have not been exposed to, nor do we anticipate being exposed to, material risks due to changes in interest rates. The interest rate on our outstanding debt is based on LIBOR, the Prime Rate, or the Federal Funds Rate. A hypothetical 1% interest rate change on our outstanding debt would have resulted in a \$0.5 million change to interest expense during the third quarter of 2020, or \$2.0 million on an annualized basis.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As required by Rule 13a-15(b) under the Exchange Act, we carried out an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based on this evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of September 25, 2020.

Changes in Internal Control Over Financial Reporting

A company’s internal control over financial reporting is a process designed by, or under the supervision of, a company’s principal executive and principal financial officers, or persons performing similar functions, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with GAAP. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. In addition, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with policies or procedures may deteriorate. If we cannot provide reliable financial information, our business, operating results, and share price could be negatively impacted. There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the nine months ended September 25, 2020 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II—OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are currently not a party to any material pending or threatened litigation.

ITEM 1A. RISK FACTORS

This quarterly report should be read in conjunction with the risk factors included in our 2019 Annual Report and our Quarterly Reports for the quarters ended March 27, 2020 and June 26, 2020, and there have been no material changes in our risk factors from the risk factors disclosed in those reports. These risk factors do not identify all risks that we face – our operations could also be affected by factors that are not presently known to us or that we currently consider to be immaterial to our operations. Due to risks and uncertainties, known and unknown, our past financial results may not be a reliable indicator of future performance and historical trends should not be used to anticipate results or trends in future periods.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

Exhibit Number	Description
31.1*	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1**	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2**	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS*	Inline XBRL Instance Document
101.SCH*	Inline XBRL Taxonomy Extension Schema Document
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (formatted as inline XBRL with applicable taxonomy extension information contained in Exhibits 101)

* Filed herewith.

** Furnished herewith and not filed.

CEO CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Jeffrey S. Andreson, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Ichor Holdings, Ltd.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 3, 2020

By: _____ /s/ Jeffrey S. Andreson
Jeffrey S. Andreson
Chief Executive Officer

CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Ichor Holdings, Ltd. (the “Company”) on Form 10-Q for the period ending September 25, 2020 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I certify, to my knowledge, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: November 3, 2020

By: _____ /s/ Jeffrey S. Andreson
Jeffrey S. Andreson
Chief Executive Officer

CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Ichor Holdings, Ltd. (the "Company") on Form 10-Q for the period ending September 25, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I certify, to my knowledge, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: November 3, 2020

By: _____
/s/ Larry J. Sparks
Larry J. Sparks
Chief Financial Officer